



Karina Heinz, an all-round expert in strata management!

Karina started in the strata industry in 1989 and ten years later setup her own business, Progressive Strata Services, in Bondi Junction, which is a flourishing boutique company built on a philosophy of providing exceptional service.

Over these years she has acquired in-depth knowledge of strata law and keeps abreast of recent court decisions relevant to the industry. She has considerable hands on experience in strata and company title management, BMC's and has undertaken a number of S162 appointments.

It was her desire to help owners that lead her to become part of a panel of professionals to answer owners questions with Jimmy Thompson (Flat Chat – part of the Domain magazine in the Sydney Morning Herald) at the 2013 and 2014 annual conference for Strata Community Australia.

In 2013 Karina was involved in assisting Smart Blocks design a website to assist **Owners Corporations** in availing themselves of opportunities to implement ways to save money by sustainable living, whilst reducing their impact on the environment.

Karina takes a keen interest in assisting her clients find ways to reduce their electricity and water costs. One scheme of 80 lots she has helped attain a 61% saving on their power bill, and has recently taken steps to reduce their water bills by 40%. Obviously this will reflect well in future budgets and levies accordingly, as these funds will no longer need to be raised.

It was immensely satisfying when Strata Plan 80117 in Regent St, managed by Progressive Strata, won the Community Award for Excellence in 2012. We were also thrilled to be finalist in two categories, out of 370 submissions for the Whitbread Strata Community awards for 2014.

For the awards this time, we nominated a group of owners at Rosemont Avenue, Woollahra – which is a small plan of 6 lots. It was their co-operation and willingness to seek advice on various aspects of their management that impressed the judging panel and makes them a pleasure to manage.

A very proud moment for the company was achieving recognition by our industry by being named as a finalist - Strata Manager of the Year – Small Business. It means that we are achieving part of our vision statement, which is to be acknowledged by our peers for our professionalism and service. This in its self is truly rewarding!